

What's Growing

Hensall Co-op Member Newsletter



Dear Hensall Co-op Members,

As we bid farewell to the warmth of summer and embrace the vibrant colors of fall, I trust that you are all eagerly anticipating the change in seasons. It's that time of year when our fields transform, and our hard work throughout the year culminates in the

fall harvest. I want to take a moment to reflect on what we can all look forward to in the coming weeks.

First and foremost, I want to express my sincere gratitude to each and every one of you for entrusting us with your business. Your confidence in Hensall Co-op is the cornerstone of our success, and we are deeply appreciative of the partnership we share with our members. It is your trust that motivates our team to continually seek innovative and tailored solutions, enabling both you and your businesses to flourish. Our relationship with you is symbiotic, and our growth is inseparable from your success.

I am excited to announce that our Annual General Meeting (AGM) will be held virtually on Wednesday, November 29th, at 10:00 am EST. In the first week of November, we will send out detailed information, including registration details, via email to all members. Your active participation is vital to maintaining a strong and vibrant Board, so I strongly encourage you to join us for this year's AGM. It's your opportunity to have a say in the overall direction and strategy of your cooperative.

During the AGM, we will delve into the financial results of fiscal year 2023 and provide you with valuable insights and pertinent updates concerning Hensall Co-op. This year has been marked by significant milestones, and we are eager to share our achievements with all of you.

As some of you may know, Board Members are limited to serving a maximum of 4 terms of 3 years, totaling 12 years. In this regard, Peter Dinsmore (Gorrie) has completed his maximum tenure and will

be retiring. Ed Van Miltenburg (Seaforth), Sebastian Kraft (Dungannon), and Henry Vander Burgt (Dashwood) have completed their first, second, and third 3-year terms, respectively, and are eligible for re-election.

Our Board of Directors plays a pivotal role in defining the fundamental purpose, general direction, and major objectives of Hensall Co-op. They are responsible for approving critical policies and ensuring the realization of long-term goals in alignment with our overarching strategic direction. If you believe you know of a member who can effectively represent Hensall Co-op as a Director on our Board, we enthusiastically encourage you to nominate them.

Lastly, with the anticipation of another fruitful harvest season, I would like to remind all farmers to exercise extra caution as you, family members and employees are working around and operating farm machinery. Please remain vigilant of your surroundings, wear appropriate safety gear, and for all members, please exercise patience when encountering slow-moving vehicles and equipment entering and exiting fields. Your safety is our utmost priority, and we are committed to ensuring that everyone returns home safely.

At Hensall Co-op, we are committed to earning your business and trust continuously. We recognize that our actions and value-added programs directly impact the success of your operations, and we approach this responsibility with the utmost seriousness. I want to emphasize that I am always available to address your questions, concerns, or simply to listen to your thoughts. Our members are our top priority and foundation of our business, and we are dedicated to growing together.

Thank you for being an integral part of the Hensall Co-op family. I am confident that this year will be another remarkable one, and I eagerly look forward to the achievements we will accomplish together.

Brad Chandler, CEO

Our Values mean everything to us:



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Who We Are

Message from Member Services

With harvest ongoing, Hensall Co-op understands that this is a busy time of year for our members. We offer many opportunities and services to improve your experience and to address any questions or concerns. At Hensall Co-op, we strive to provide value to our members and customers, which is why we offer the Customer Information System (CIS), direct deposit, and seminars.

The CIS is the main platform where all of your account information is stored and viewed. With a quicker load time, and easier login process, the CIS offers customers access to all their Hensall Co-op business invoices, purchase history, grain shipments, contracts, and investments. The digital copy of the Annual Report and recorded Annual General Meeting (AGM) video will be accessible via the CIS platform following the meeting. If you wish to create a CIS account, please contact <u>cissupport@hdc.on.ca</u>.

In an effort to further improve your experience and to ensure our members are paid in a timely manner, we offer direct deposit as a secure form of payment. This option provides many benefits, such as being secure, reliable, environmentally friendly, and it can be done from the comfort of your own home. We encourage you to complete the <u>Direct Deposit Form</u>, or contact Member Services if you would like to sign up. Hensall Co-op also offers seminars called SEED (Success, Enrichment, Economical Development) focusing on ways to help you strengthen your bottom line and grow your asset base. These seminars are offered virtually online. We encourage you all to attend and to provide any feedback on topics and speakers that you would like in future SEED seminars.

Hensall Co-op put its mark on the agri-business community 85 years ago with the support of our members and customers; and we look forward to supporting you in your ongoing success for years to come.



Mikayla Armstrong Member & Customer Service Associate marmstrong@hdc.on.ca Direct Line: 519-262-3511 ext 357 **Sylvie Atwell** Member Services and Credit Manager satwell@hdc.on.ca Direct Line: 519-262-3511 ext 262

Gentec Inc. Acquisition

Here we grow Again!

Hensall Co-op is pleased to announce the acquisition of Gentec Inc. in Idaho, USA. Gentec Inc. is 100% focused on the production of edible bean seed. It was previously owned and operated by the Butcher Family, as part of the acquisition agreement both Tracy and Clyde (the previous owners) will remain with the business, as well as



all employees. Gentec Inc. will be operated as a stand-alone company outside of Hensall Co-op, similar to Hensall Global and Hensall Foods. This marks our first USA acquisition which is quite exciting in its own right!

Why did we acquire Gentec Inc.?

 Seed security – by owning the entire process, from seed to harvest, it provides us the assurances that we will have the seed to contract the acres

- Will allow new opportunities to secure new genetics for expanding our food grade footprint
- Like with most acquisitions, we look to grow together and bring together synergies for both companies
- Investment in seed research and development

Why Idaho?

- Idaho is known around the world as the best source of disease-free edible bean seed
- Annual precipitation is less than 10 inches, and boasts a long growing season with rich volcanic soils and clear mountain water for irrigation
- Strict quality measures are already in place, for example: Soybeans are not allowed to be grown in the state of Idaho



Pictured: Gentec Inc. shipping and treating warehouses



Pictured: Plot Trasher, which is similar to a combine and is ideal for small plots and research

Read Press Release

Meet Calem Alexander

Field Marketer with Hensall Co-op, Manitoba



Tell us about yourself and how you came to join the Hensall Co-op family.

I grew up on a family farm and I've worked in the agricultural industry since 1992. I had been working in the bean business in Manitoba for a few years when I was approached by Derwyn Hodgins with an opportunity to join the Hensall Co-op team.

What's the best part of your job? The diversity of activities on a daily basis and the opportunity to work outdoors in the fields are a great break.

What has been challenging about this job?

Working in a more specialized crop provides challenges and opportunities for gathering information and resources to assist growers.

What is the most important thing you've learned in your job?

How to utilize the team to create solutions.

What advice can you give to people just starting out in the agriculture industry?

Work hard, work smart and find time to have fun with the people you work with.

How do you keep up-to-date with the advances in the agricultural industry?

Attending tradeshows and industry events, which is a benefit to working in this role. Hensall Co-op provides a lot of opportunities to be involved and network with fellow industry partners.

What do you do in your spare time?

Spend time with my kids & grandkids, boating, fishing, hunting, curling, playing hockey, and golf.



Summer Interns

Hensall Co-op strives to give back to our local communities and create opportunities for the next generation. As fall approaches we have wrapped up another intern season in our Crops department. This year, we had 6 interns working in the following positions: Field Marketing, Seed Distribution, and Custom Application. Tasks include operational duties, meeting quality assurance standards, agronomic services, and customer service. These positions allow individuals to learn more about the agricultural industry and develop skills that will have a lasting impact as they continue to grow.

Thank you for your outstanding contributions to Hensall Co-op, we wish all of you the best with your future educational and career paths.

L. Bryell West-Colenutt



Hensall Co-op Location: Tilbury

School/program: University of Guelph, Agricultural Science Program, majoring in Animal Sciences

Favourite crop to scout: Corn – especially when the plants become taller than me, and the silks and tassels are visible.

What you have enjoyed most about

your time as a Hensall Co-op intern: I have really enjoyed learning about all the different plants such as soybeans, edible beans, corn and wheat during the intern meetings and the types of diseases, insects, and weeds. I have also enjoyed doing some of the soil sampling and creating the books for the samples. Although, the thing I have enjoyed the most about my job is getting to know a lot of the farmers around my area and them telling me stories about their farming experiences.

Jenna Gratton

Hensall Co-op Location: Drayton

School/program: University of Guelph, Bachelor of Science in Agriculture

Favourite crop to scout: White Beans

What you have enjoyed most about your time as a Hensall Co-op intern: Throughout my time as a Hensall Co-op intern, I have really enjoyed helping in



the scale room during wheat harvest. I have also really enjoyed the team I worked with in Drayton!



Rachel Gras Hensall Co-op Location: Mitchell

School/program: University of Guelph, Food and Agriculture business with a minor in agriculture

Favourite crop to scout: IP Soybeans

What you have enjoyed most about

your time as a Hensall Co-op intern: The thing I have enjoyed the

most about my time at Hensall Co-op has been getting to meet people throughout the industry. Whether it's another employee of the Co-op, a consumer, or people at other events, I get to learn all about their experience and practices in agriculture which I love.

Ian Jamieson

Hensall Co-op Location: Hensall

School/program: University of Guelph, Bachelor of Science in Agriculture, entering 4th year

Favourite crop to scout: White Beans

What you have enjoyed most about



your time as a Hensall Co-op intern: I have enjoyed working with the Edible Beans and learning about the different market classes and seeing a wider variety of growing practices and strategies. Also, the opportunities connecting with students and employees at different locations in Hensall.



Hayley Bloomfield Hensall Co-op Location: Ailsa Craig

School/program: University of Guelph, Ridgetown Campus, Associate Diploma in Agriculture

Favourite crop to scout: All types of beans, especially for weeds and insects

What you have enjoyed most about your time as a Hensall Co-op intern: I have greatly enjoyed my time as a Hensall Co-op intern, especially learning about what is happening in the fields at

each different stage and how best to protect the crops from different weeds, insects, and diseases. I have enjoyed the on-the-job learning that took place each day and applying what I have learned from school to real life situations while also expanding my knowledge past what the classroom could offer.

Reegan Sawyer Hensall Co-op Location: Greenway

School/program: University of Guelph, Ridgetown Campus, Associate Diploma in Agriculture **Favourite crop to scout:** Wheat (because it's not as hot then!)

What you have enjoyed most about your time as a Hensall Co-op intern:

I have thoroughly enjoyed all my time at Hensall Co-op. The knowledge and skill base I have acquired will no doubt be an asset in my future career goals. It has been a pleasure working with the team at Hensall Co-op.



Giving Back to the Community

Bright Futures Scholarship Congratulations to the winners of the 2023 Bright Futures Scholarships!



HENSALL CO-OP BRIGHT FUTURES SCHOLARSHIP

The purpose of the Hensall Co-op Bright Futures Scholarship is to provide scholarships to students entering their first year of post-secondary education and have shown a career interest in agriculture or a field or trade that will advance rural communities and economies.

Up to three Scholarships of \$2,500 each will be awarded to students who are children or grandchildren of individuals who were an employee or member of Hensall Co-op as of March 1 of the year of application.



Nicole Vermue Bluewater Township, ON

Attending: University of Guelph (Ridgetown) Associate Diploma in Agriculture

"I hope to help the agricultural community in the future to help teach the younger generations."

Abigail Peel Turnberry Township, ON



Attending: University of Alberta Bachelor of Environmental Engineering

"I hope to take on leadership roles and act as an advocate for small communities."



Saarah Amir Bluewater Township, ON

Attending: University of Ottawa Bachelor of Health Science Honours

"I want to become a doctor and further progress medical research and treatments in rural and underdeveloped communities."



Strong Communities Initiative

The Strong Communities Initiative supports projects that help to protect and build the strength of rural communities. Projects were open to registered charities and were reviewed by Hensall Co-op on specific criteria that measured

the impact on the local community and the sustainability of the project.

2023 Winners:

Portage District General Hospital Foundation,

located in Portage la Prairie, Manitoba, has been selected as one of the grant recipients. They will receive \$10,000 in funding to aid in the ongoing development of a state-of-the-art hospital. This initiative will bring much-needed high-quality healthcare services to the residents of Portage la Prairie and the surrounding communities, ensuring they have access to healthcare of the highest standard.



Pictured: Tara Pettinger from the Portage & District General Hospital Foundation accepts a Cheque from Hensall Co-op employees (left to right) Dustin Unger, Chad Killam, and Dan Bolton

Gateway Centre of Excellence in Rural



Health, based in Goderich, Ontario, has been granted \$10,000 to support Mental Health First Aid (MHFA) training. MHFA equips individuals with the knowledge, skills, and

resources necessary to promote a better understanding of mental health. This training will empower community members to effectively respond to mental health crises, fostering a healthier and more supportive environment for all.

We received an overwhelming number of applications, highlighting the pressing need for funding in rural communities. With the strong need in the community, Hensall Co-op has also awarded each of the following organizations a \$2,000 grant:

• Palmerston and District Hospital Foundation

MRI Campaign (Palmerston, ON)

- Municipality of Arran-Elderslie
- New Paisley Firehall (Paisley, ON)
- Tanner Steffler Foundation TSF Youth Hub (Clinton, ON)
- Koko Platz Recreation Club Clubhouse Rebuild (Portage la Prairie, MB)
- Seaforth Community Hospital Foundation StepOne Machine (Seaforth, ON)

Bean Donation

Hensall Co-op continues to support those who need assistance - with rising inflation and food costs, we understand that many communities face food insecurity. Recently, we donated a skid of beans which weighed 1,253 lbs. These beans stay local and were brought to West Park Church, Salvation Army (Wallaceburg), and Teen Challenge (London). We are thankful for our amazing staff and members who have made it possible for this donation to occur. Together we grow communities.



Pictured: Gord Park

Bean Donation - Palmerston Fair

Beans for the centre pieces at the Palmerston Fair dinner were donated by Hensall Co-op and the mason jars were assembled by the Drayton team.



Where Our Products Go: Soy Milk in Japan



Soy Products in Japan

In recent years, soy milk has become increasingly more popular and is a drink often consumed in Japan, although it is said to originate in China. To turn soybeans into soy milk, the process typically begins by soaking soybeans overnight and then grinding the

drained beans while adding back water during the grinding process. Soy milk is also said to have as much protein as cow's milk.

Hensall Co-op sells soybeans to Japanese companies like Kikkoman, which is a company similar to our version of Kraft. Kikkoman creates many different flavours of soy milk which is sold in juice box sized packaging. Some flavours include: matcha, banana, peach, and melon. Their unique manufacturing process, which includes processing raw materials at the correct temperatures, creates an easy-to-drink soy milk with a smooth texture. Kikkoman uses our top quality non-GMO soybeans at their production facility located in Gifu Prefecture.

What is the meaning of the Kikkoman Soymilk logo?

The "bird": the yellow bird of happiness (a symbol of happiness), the "sun": the shining red sun (a symbol of good health), and the "forest": the bright green color (a symbol of the abundance of nature) are 3 elements which enhance the image of Kikkoman Soymilk.



Kikkoman Soymilk Logo

Hensall

IP SOYBEAN

SEED PROGRAM

Up to 50% off

IP Soybean Seed

Contact your Field Marketer or call 1-800-265-5190 ext 209

for details on our 2024 IP Soybean Premiums *Conditions apply*

Business Development

Food-Grade IP Soybean Program -Offering up to 50% Seed Discount

To maximize your seed discount at 50% you need to do 4 things:

- 1. Sign a contract
- 2. Order your seed
- 3. Prepay for the seed
- 4. Make sure your SSA (Syngenta Stewardship Agreement) is completed

If you are not going to prepay the seed, you can still get up to a 45% discount on your

can still get up to a 45% discount on your seed order. Contact your Field Marketer, your closest Crops Input location, or call 1-800-265-5190 x209 for more information.

Finding Fairness in Farm Transition

Hensall Co-op is proud to be a sponsor at the upcoming 'Finding Fairness in Farm Transition' workshop, being held on November 16th, in Goderich, Ontario.

Information about the workshop:

Farm succession is a tough topic, but it is vital. We are excited to welcome Elaine Froese, Canada's Farm Whisperer, to Huron County for her famous one-day workshop: Finding Fairness in Farm Transition. Through this workshop, Elaine will give attendees tips and pointers for successfully working through the 'undiscussable.' Elaine is the go-to expert for farm families who want better communication and conflict resolution to secure a successful farm transition.

> More Details



Register Now

We Grow Your Investments

On September 29th, we announced a rate increase on our investment terms between 2 and 5-years. To discuss opening an investment account, contact Mikayla Armstrong at **marmstrong@hdc.on.ca** or 1.800.265.5190 x 357.

	Hensall C	o-op Investment Rates*
Long Term Short Term	Term	Interest Rate
	Demand	4.25%
	3 Month	4.50%
	6 Month	4.75%
	9 Month	5.00%
	1 Year	5.25%
	2 Year	5.50%
	3 Year	5.75%
g T	4 Year	6.00%
Lon	5 Year	6.25%
	7 Year	6.50%
	10 Year	7.00%

*Current interest rates as of today's date. Subject to change without notice.

SUCCESS

ENRIC

ECONOMIC DEVELOPMENT



SEED Seminars

Our SEED (**Success**, **Enrichment and Economic Development**) seminars hosted virtually online and



are here to provide you with valuable information for growing your business and providing updates on factors affecting the agricultural industry.

Our last session hosted virtually on September 21st,

2023 was focused on Life at Hensall Co-op. Guest speakers included:

Dr. Jess Walkey, *Production Poultry Veterinary Service* A Day in the Life of a Poultry Practitioner

> Wade Bickell, *Hensall Co-op* Dry Bean Harvest Update

Vicki Lass, *County of Huron* Finding Fairness in Farm Transition

Henry Vander Burgt, *Hensall Co-op* Join our Board of Directors

Past seminar topics include: The Total Energy Package, Changing Values and Navigating Inflation & the Economy.

Watch Past SEED Seminars

Edible Bean School

The Edible Bean School by RealAgriculture is a series of educational videos about growing edible beans in Ontario, Manitoba and the rest of Canada.

Focusing on everything from "why



grow edible beans" to "selling to global markets", this series will encourage new ideas and increased management strategies.

Watch the last video, which focused on Root Rots and White Mould here:

Edible Bean School

Energy Department - Fall Lubricant Sale



For assistance with energy products please contact 1-800-265-5190 ext. 1

Contests

Pumpkin Carving Contest



2023 Photo Contest

Our 4th annual Photo Contest closed on September 30th. We received a staggering number of submissions and the judges are busy selecting the winners. Stay tuned for the official winner announcement, and watch the video below to see all of the entires we received.





Video contains all entires into the 2023 Photo Contest

Careers at Hensall Co-op



Hensall Co-op offers employment opportunities across our locations. Do you know someone that would be a good fit? Please share the link below and encourage them to apply.

All Job Openings

Safety at Hensall Co-op

Caught in the Act

Fall arrest personal protective equipment (PPE) holds paramount importance in safeguarding the lives of individuals working at heights. It serves as a last line of defence against catastrophic falls, providing a critical safety net for those in perilous situations. Whether a yard operator in a silo, maintenance staff working on equipment, or a driver checking his load on the trailer, the significance of fall arrest PPE cannot be overstated. This equipment prevents fatal accidents and reduces the severity of injuries in case of a fall. Fall arrest PPE fosters a culture of trust, enhances productivity, and saves lives by instilling confidence in workers and ensuring their safety.

This fall, we caught Mr. Will Froese in the act of greasing machinery in preparation for a busy harvest. Will is new to the Hensall Co-op at our Tilbury location, but he looks like he is a seasoned veteran with all of his safety gear in place. With Will showing us the way, let's have a safe and productive harvest.



Pictured: Will Froese, Tilbury



Farm Vehicles and Road Safety

With bean harvest underway, we are seeing an increased number of tractors, trucks, and equipment - both at work and while driving.

Hensall Co-op encourages you to keep an eye out for slow-moving equipment driving on the roads, in the yard, and coming in and out of fields. Please remember to share the road,

watch for slow-moving signs, and drive safely. Let's ensure that everyone gets home.

What's New at Hensall Co-op

The Screaming Chef

The Screaming Chef is a refrigerated, ready-to-eat, meal line that offers delicious options with cheeky names and fun packaging.



The in-pack steam cooking locks in nutrients and flavours allowing for a healthy meal without artificial preservatives, flavours, or colours.

What's New:

• Completion of the production line expansion allowing for additional

recipes and size options

- Select recipes available in 2kg bags for food service industry
- Launch of new recipe: Now That's Saucy Butter Chicken 300g

Coming Soon:

• The Screaming Chef will soon be available at Circle K locations, and nationally in Walmart Canada stores



Now That's Saucy Butter Chicken 300g



Manitoba Locations Aerial Tour

In the summer of 2023, new aerial photos and videos were captured of our three Manitoba locations. Recent projects including the elevator receiving expansion in Bloom, and new 60ft bins in Miami, are showcased in the video. This is an excellent opportunity to take an aerial tour of all three Manitoba locations.



Columbia Sportswear Company

Columbia Sportswear Company is giving Hensall Co-op members the opportunity to attend their employee store. Items are marked with employee pricing.

Valid Dates: September 29 - October 22, 2023.



EXCLUSIVE INVITATION TO THE COLUMBIA EMPLOYEE STORE FOR: Hensall District Co-Operative Inc. (Employees & Members)

ITEMS ARE MARKED WITH EMPLOYEE STORE PRICING

VALID DATES

WHAT TO BRING

09/29/2023 - 10/22/2023

VALID FOR YOU + 4 GUESTS

THIS INVITATION PHOTO I.D. PROOF OF AFFILIATION

business card | membership card | company email signature | pay stub | original email | other form of affiliation

original email | other form of affiliation

LOCATION & HOURS

1-1425 Max Brose Dr London ON, N6N 0A2

MON-FRI: 10AM - 8PM SAT: 9:30AM - 6PM SUN: 10AM - 5PM *Store Closed 10/9 for Thanksgiving*

YEAR-ROUND ACCESS

MILITARY PERSONNEL: EVERY DAY SENIORS (65+): FIRST TUESDAY OF EACH MONTH

Questions? Please email: londonemployeestore@columbia.com

Columbia encourages customers to bring a reusable shopping bag



While Supplies Last. Valid for you and up to 4 guests for multiple visits during your invite period. Calumbia reserves the right to modify or cancel this offer at any time. Heave present this original invitation to the receptionist for entry and again at checked. This invitation is non-transferable. You must be present during shopping. The products purchased are intended solely for the bayer's wan period as including gifts to others. Reaak of products is solely probleted. Columbia Sportswear links the number of learns purchase up to the same syste. For team and company purchase, places people to a member of our store management team. Offer may not be combined with any other offer or discount, Valid from dates listed above. 02023 Columbia Brands USA, LLC.



What it Means to be a Hensall Co-op Board Member: Interview with Henry Vander Burgt, President of Hensall Co-op

At our recent SEED Seminar, Mikayla Armstrong sat down with Henry Vander Burgt (President of Hensall Co-op) to discuss what it means to be a Hensall Co-op Board Member, and answer common questions.



Reminder: Nominations for the Hensall Co-op Board of Directors is open until October 15th, 2023. Should you know another member who you believe will represent the members of Hensall Co-operative well as a Director on our Board, we encourage you to nominate him or her by completing the online nomination form:

Board of Directors -Nominations

HENSALL CO-OP GRAIN DELIVERY NOTIFICATION For Customer - Your Name Ticket - H/11111 Delivered to - HENSALL GRAIN Gross MT - ##.### Unloaded - ##.### Unloaded - ##.### Commodity - listed here Dockage - 0.0 Grading Factors MO 13.3 SCREEN 95.8 COLOUR 2.5

Electronic Grain Ticket

Did you know you can receive your ticket directly by e-mail upon leaving the scales at any Hensall Co-op elevator location? Deliveries made to Hensall Coop Feed Mills are excluded.

This ticket will not be replacing the paper copy, but is simply an additional option. Ticket Information will include:

- Ownership (monitor split loads)
- Weights
- Grades

To sign-up, please provide a current e-mail address to: Sarah Shapton – Hensall Co-op Grain Marketing <u>sshapton@hdc.on.ca</u> 519-262-3511 ext.: 312

Silverline Seeds



We are honoured to share an exciting

milestone that marks a monumental step forward for Hensall Co-op and for each of you – our farming community. As a co-op built by farmers, for farmers, our commitment to enhancing your agricultural journey is at the heart of everything we do. It is with great pride and enthusiasm that we announce Hensall Co-op's partnership with Syngenta Seeds as a full distributor of their Silverline seed products. This collaboration brings together two industry leaders united by a shared vision of innovation, excellence, and unwavering support for your farming success.

Our journey takes an exciting turn with the introduction of the NEW Silverline brand, a testament to Hensall Co-op's commitment to precision, purity, traceability, and progress. The Silverline Identity Preserved Soybean Seed portfolio represents our dedication to supporting your farm business with the highest quality, most advanced seeds combined with value added strategies. With Silverline now a cornerstone of our seed offerings, you can harness the expertise of both Hensall Co-op and Silverline to maximize your yields and your profits that will lead to your continued success.



Pictured: S07-M8 Field Sign



Featuring Silverline seed varieties, and an interactive Cost of Production comparison, the 2024 Identity Preserved (IP) Soybean Seed Guide can be viewed online or downloaded.



View Seed Guide

New TerraGators and Sprayer

To guarantee that we provide our members and customers with the utmost

quality in applications and services, we consistently evaluate our equipment fleet. This evaluation encompasses the recent acquisition of the following machines:



John Deere 90' TerraGator (Tilbury location)



John Deere 120' Sprayer (Greenway location)



TerraGator 70' Wet/Dry (Seaforth location)

Next What's Growing

Look out for our next What's Growing member newsletter, which will be sent in December 2023. The newsletter will include:

- Upcoming contest details
- Hensall Co-op location feature
- Staff interview
- New projects happening at Hensall Co-op





Hensall Co-op | 1 Davidson Dr, Hensall, NOM 1X0 Canada

<u>Unsubscribe marketing@hdc.on.ca</u> <u>Update Profile |Our Privacy Policy |Constant Contact Data</u> <u>Notice</u> Sent bymarketing@hdc.on.ca